

# **Specialty Injectables...How to Solve Payment Problems**

**Western Claims Conference**

**June 15, 2009**

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# Outline

- ❖ Basic Issues
- ❖ Rules for Pricing
- ❖ Submitted Pricing
- ❖ Solutions
- ❖ Pricing Options

# Basic Issues

- ❖ NDC v HCPCS Descriptions
- ❖ Multi NDC to one HCPCS Code
- ❖ Multi HCPCS to one NDC

# Rules for Pricing

- ❖ Generic bias
- ❖ One record per JCode
- ❖ One price per JCode
- ❖ Min/Max, Avg, Median

# Submitted Pricing

- ❖ Package Size
- ❖ Quantity Submitted
- ❖ Quantity Used vs. Package Size

# Solutions

- Pricing Solutions
- Historical Pricing
- Query Based Solutions

# Pricing Options

- AWP – National Pricing Standards
- ASP
- Vendor Pricing Options

# Vendors

- ❖ Providers
- ❖ Specialty Vendors
- ❖ Retail Pharmacies
- ❖ PBMs

# J-Code Pricing Examples

- JCode Known
- Drug Name Known
- Multiple NDC's x One JCode
- Multiple JCodes x One NDC
- “Shoe Box” Historical Pricing



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